



# Company **Presentation**

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# History

“The story of turning into a quality assurance system”



## “ The story of turning into a quality assurance system”

Yagmaksan was founded in 1994 in the Çorum Organized Industrial Zone by Mustafa YAĞLI, who gained good experience in the machinery sector in Germany for a long time. They combined their knowledge, working principles and German business discipline under the name Yagmaksan.

Yagmaksan started its first production with new machinery and equipment that brought from Germany and achieved a rapid growth trend by adding international companies to its customer portfolio. Our company operates in a total area of 30 thousand m<sup>2</sup>, including a closed area of 10 thousand m<sup>2</sup> in Corum OIZ.

Corum is two and a half hours away from the capital Ankara. It is close to the Black Sea ports and 2 hours away from Samsun Port, which is one of the largest ports in the region. At the same time, high-speed train line works connecting Anatolia to Europe are continuing. It is aimed to be operational in 2028.

30 white-collar and 95 blue-collar employees, in total 125 employees work within the company.

# Corporate Vision and Mission

## OUR VISION



### Value Creation Oriented Approach

To keep the quality and production standards at the highest level by adopting innovation in order to meet the increasing and changing customer expectations every passing day.



### High Quality Production

In line with the changing demands in the world market, creating value for our customers, responding to their expectations with quality and stability, being a symbol of trust and branding with this understanding.



### Innovation and R & D

To be a pioneer in the machining sector, with technological developments and with innovative in every field, researcher, developer and perfectionist management policy and with systematic studies focused on customer satisfaction.



### Sustainable Customer Relations

To contribute to the world economy and to accelerate social development by creating more employment each passing day.

## OUR MISSION



### Sustainable Development

Making high customer satisfaction sustainable by making production and developing technology for the world's leading companies and brands.



### Training and Increasing the Labor Force

Increasing the capabilities of our team members by increasing our production skills and technical competencies through continuous training.



### Customer Satisfaction

Supporting the continuity of customer satisfaction by after-sales activities to keep customer satisfaction at the highest level.



### Solution Oriented Approach

Working in harmony and problem-free with existing customers, showing a solution-oriented approach with our continuously developing team capability to meet all the needs of customers.



### Principle of **Transparency**

It requires independent monitoring of management performance and ensuring accountability of top executives to shareholders.



### Principle of **Equality**

It values respectful behavior and equality in its relations with its employees / customers / suppliers / partners / shareholders and the society.



### Principle of **Responsibility**

It audits the compliance of all activities of company management that makes on behalf of the company with the legislation, articles of association and internal regulations.



### Principle of **Compliance**

We determine and implement compliance principles in order to respond to the rapidly changing needs of our stakeholders at the local and international level.

# Corporate Governance

"Transparency and commitment to ethical values"

Yagmaksan is the name of a strong team, in its adventure extending from the production to the final consumer, works with the people and institutions whose are experts from A to Z in manufacturing, quality and logistics. In particular the professional technical staff in the technology development and research center established within its own structure, by making R & D activities manufactures special projects according to demand for leading companies and brands in Turkiye and world, develops new systems and technologies.

In the Efficiency Center within its own structure continuous change and development, in the line with increasing the total quality; conducts planning and implementation studies for the development of methods in machining, initial adjustment efficiency in production, process and line supervision, cost reduction and productivity analyses and trainings that must be taken in the line with personnel development.

Yagmaksan uses **miKRO** ERP software to support the corporate management system.

# Representations and Facilities

## Corum Production Facility

Organize Sanayi Bolgesi 12. Cadde  
No:6

Merkez/Corum/Turkiye  
Tel. (+90) 364 254 91 02



It is 2.5 hours away from the capital Ankara.  
It is 2 hours away from Samsun Port.

## Çorum Welding & Sub-Process Facility

OSB 12. Cadde No:6/2  
Merkez / Corum / Turkiye  
Tel. (+90) 364 254 91 02



It is 2.5 hours away from the capital Ankara.  
It is 2 hours away from Samsun Port.

## Berlin Branch Office and Logistics Center

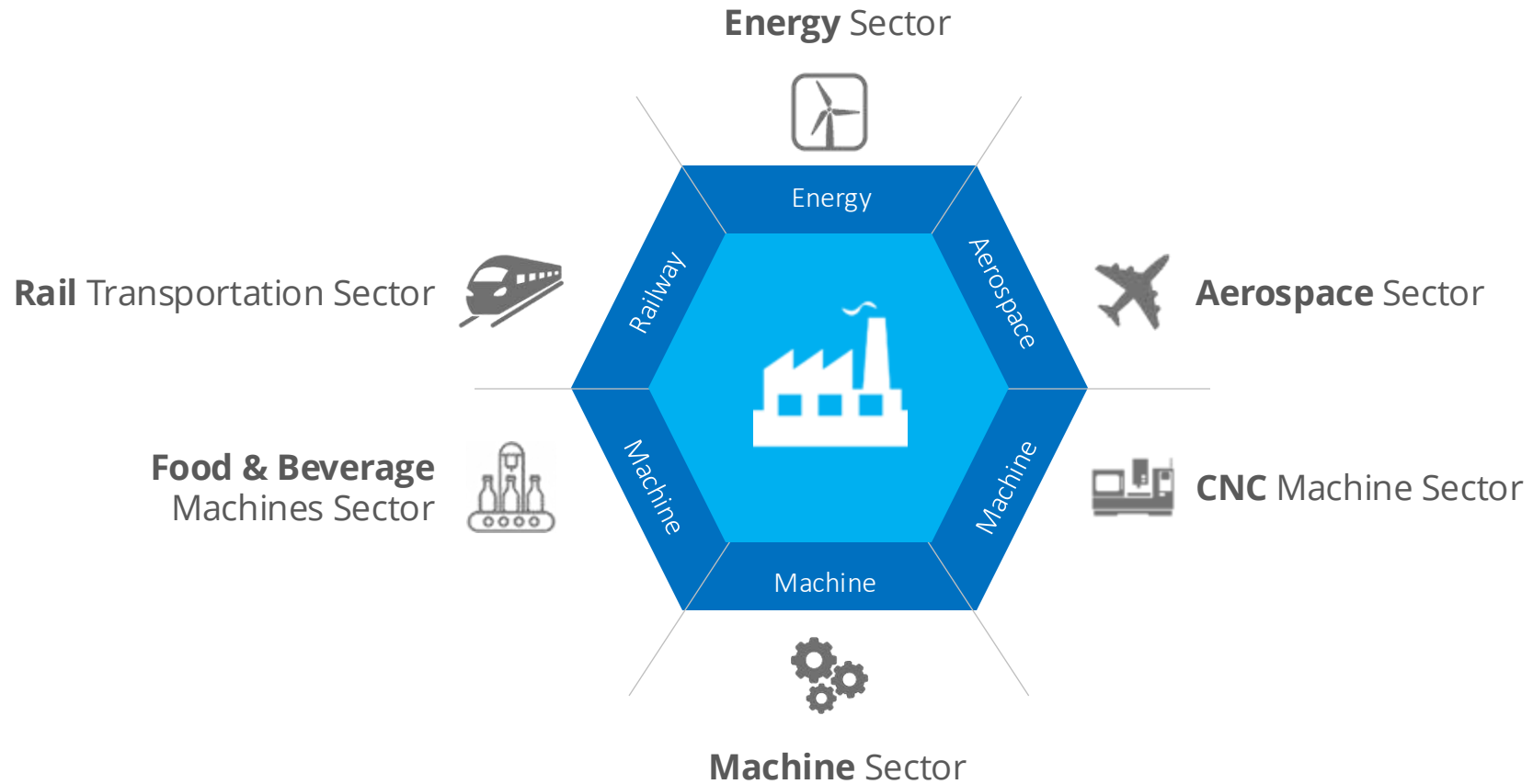
Britzer Damm 12  
12347 Berlin, Germany  
Mobil: (+49) 173 462 03 04



It is the capital city of Germany.  
It is the logistics distribution base.

# Fields of Activity

We are realising production for world giants in different sectors.



# Product Groups

Sample product groups that we have produced



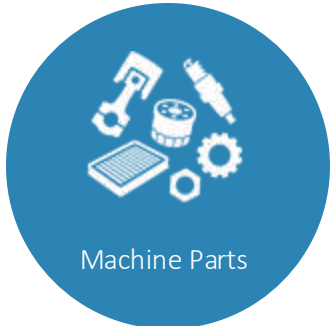
Switch Parts



Gear Groups



Fasteners



Machine Parts



Turbine and Transfer Parts



Machine Tools Parts



## 1 Just in Time Production

In line with the orders that come from our customers, to produce timely and completely of the requested products by putting quantity and variety in a balanced form during a certain production.

## 2 Machine-Human Harmony

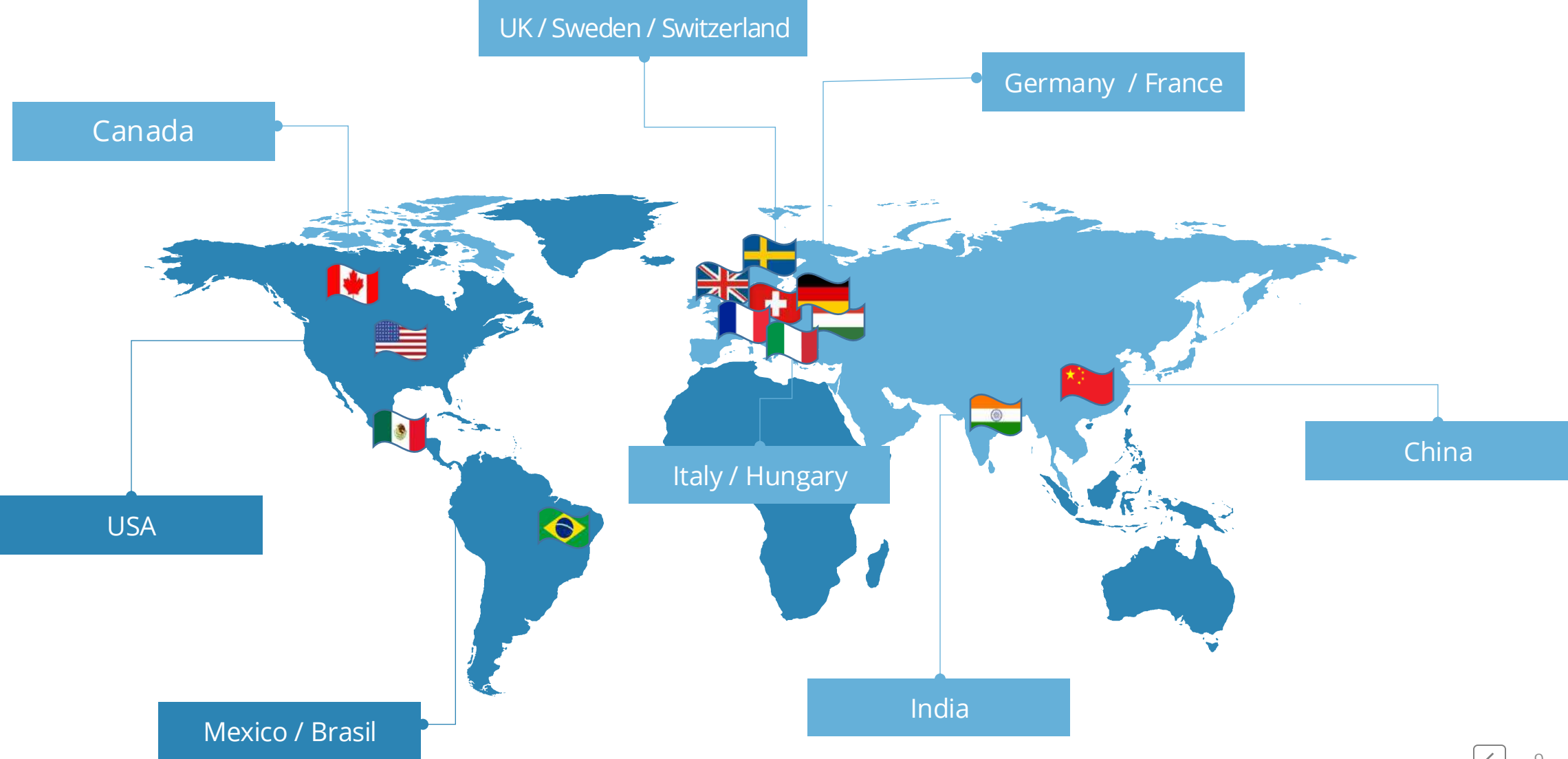
The purpose of machine-human harmony; is to produce quality during production by providing a good harmony between the machine and human; and to produce quality products while preserving manpower.

## 3 Continuous improvement

Improvement is a philosophy of life in Yagmaksan. With the idea of that "There is no end of improvement", the current situation is always examined to improve and is targeted to develop.



# Export Map



# References

We are realising production for world's leading companies in different sectors.



## Energy Sector

- Siemens
- GE
- Alstom
- Trench

## Machine Sector

- GF
- GEA
- Ingersoll Rand
- Stäubli
- Syntegon
- TK Elevator

## Rail Transport & Aerospace

- Voith Turbo
- TAI / Turkish Aerospace Industry
- Hubner
- Knorr-Bremse
- Dellner

## Leading Customers in their Sector

Yagmaksan exports 95% of its production to developed countries in Europe and America. Yagmaksan makes production that customized for customers, with increasing variety and high quality at world standards to all over the world.



## Quality System and Policies

Using developing and up-to-date technologies, providing services and products that meet customer expectations by exceeding are comprise the basis of Yagmaksan's sense of quality. The main principles of Quality Policy have been determined in line with the basic practices in our quality assurance system which enables this understanding to turn into a competitive power.



**Manufacturing**  
at the World  
Standarts



**Team**  
Work



**Customer**  
Satisfaction

**0%**

**Zero**  
Defect Policy



**Continuous**  
Productivity



**In-company**  
Training

# Certificates



**IATF 16949:2016**

Automotive Management System Certificate



**ISO 27001:2013**

Information Security and Privacy Certificate



**ISO 28000:2007**

Supply Chain Security Management Certificate



**ISO 14001:2015**

Environmental Management System Certificate



**ISO 9001:2015**

Quality Management Certificate



**ISO 10002:2014**

Customer Satisfaction Management System Certificate



**ISO 45001:2018**

Occupational Health and Safety Management System Certificate



**SA 8000:2014**

Social Responsibility System Certificate

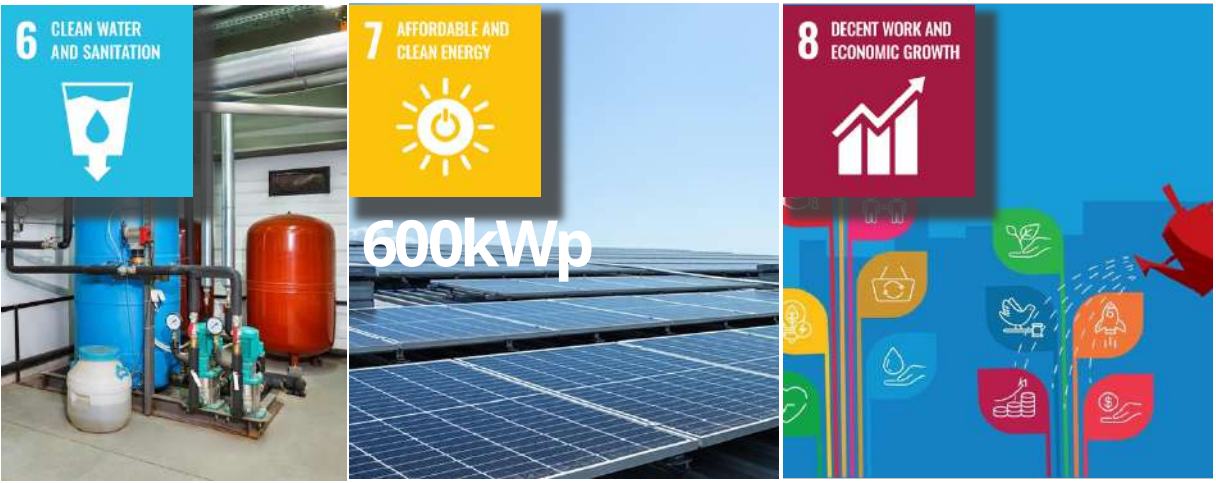


# Sustainability Goals



## Some of our Sustainability Activities;

- Supporting Associations and Charities with Regular Donations (*Unicef, WWF, Darüşşafaka*) (Goals 3 / 4 / 15)
- Regular Blood Donations (Goal 3)
- Community Tree Planting Incentive and Event (Goal 15)
- Promoting Women Executives (Goal 5)
- Employee Training Support and Incentives (Goals 4 / 8)
- Support for Women's Work Programs (Goal 5)
- Participation and Support in Employment Programs (Goal 8)
- Investment in Modern Technologies (Goal 9)
- Transition to Renewable Energy Sources (Goal 7)
- Priority to Fixtures Made from Recyclable Materials (Goal 12)
- Preference for Energy and Water Efficient Equipment (Goal 6 / 12)
- Promoting Sports and Healthy Living and Various Activities, Sponsorships (Goal 3)
- Investments in Clean Water and Gray Water Recovery (Goal 6)
- Drilling Water Wells to Increase Access to Water in Africa (Goal 6)



# Sustainability & Green Transformation



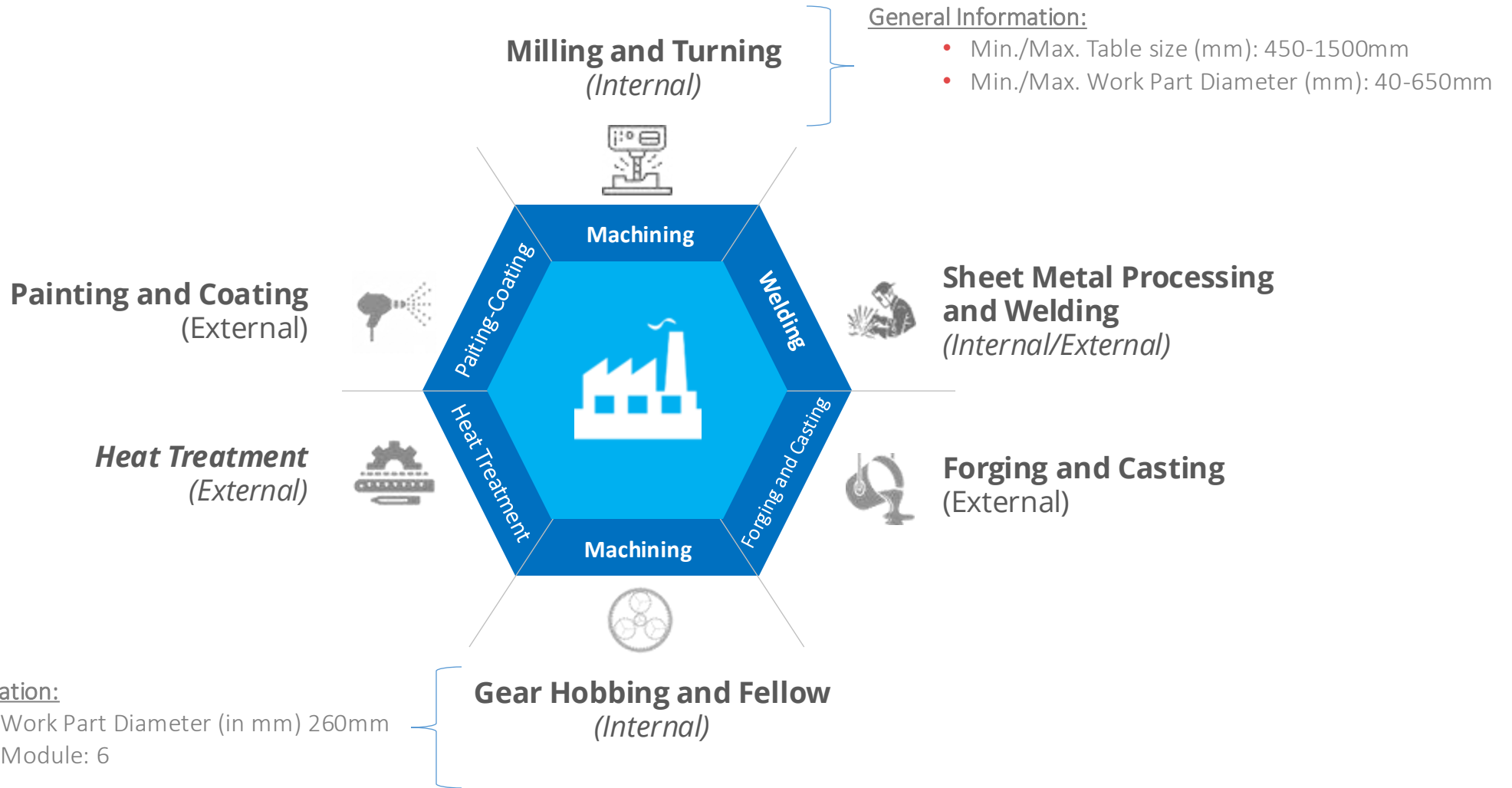
# Technical Capabilities





# Production Capabilities

We provide end-to-end solutions to our customers with our internal and external operation capabilities.





## GF Mill P800-U

### 5 Axis CNC Milling Machine

- 5 $\mu$  Positioning
- 3 $\mu$  Repeatability of Positioning
- 0,0001° Index (Rotating Spindle)
- Max. Work Part Dimensions:  $\varnothing$ 550 x 500mm up to 800kg

# Milling Capabilities

## Our Milling Machines and Equipments

- 5 Axis CNC Milling Machine (8 pcs.)
- 4 Axis CNC Milling Machine (4 pcs.)
- 3 Axis CNC Milling Machine (8 pcs.)
- Universal Milling Machine (2 pcs.)

Total Milling Machine Park: **22 Pcs. Machine**

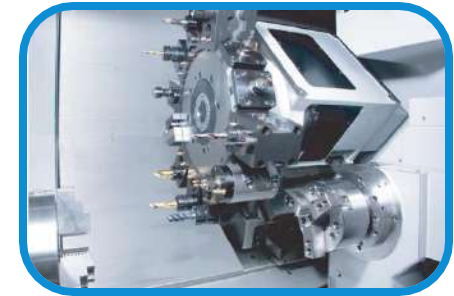


# Turning Capabilities

## Our Turning Machines and Equipments

- 7 Axis CNC Multi-Tasking Turning Center (2 pcs.)
- 8 Axis Swiss Type Turning Center (1 pcs.)
- 3 Axis CNC Lathe (With Y Axis) (7 pcs.)
- 2 Axis CNC Lathe (4 pcs.)
- Universal Lathe (3 pcs.)

Total Turning Machine Park: **17 Pcs. Machine**



## Mazak Integrex I-300 U1500

### 7 Axis CNC Multi-Tasking Turning Center

- 11 $\mu$  Positioning
- 4 $\mu$  Repeatability of Positioning
- 0,0001° Index (Rotating Spindle)
- Max. Work Part Dimensions:  $\varnothing$ 600 x 1500mm

# Gear Machining Capabilities



## SMG SHO-260

### 6 Axis CNC Gear Hobbing Machine

- Max Workpiece Diameter:  $\varnothing 260\text{mm}$
- Max Modules: 6
- X\*Z: 200 x 350mm

## Our Gear Machines and Other Equipments

- 6 Axis CNC Gear Hobbing Machine (2 pcs.)
- Broaching Machine (2 pcs.)
- Universal Gear Hobbing Machine (3 pcs.)
- Fellow Machine (3 pcs.)

## Total Gear Machine Park: 10 Pcs. Machine

### Other Machines

- 4 Axis CNC High Speed Tapping Center
- Cylindrical and Flat Grinding Machines
- Bohrwerk Machine
- Scraper Machine
- Automatic Sawing Machine



# Quality Capabilities

## Our Quality Machines and Equipment

- Zeiss Contura G2 3D CMM Machine
- Aberlink 3D CMM Machine
- Mahr Marsurf CD 280 BG 22 Contour Measuring Machine
- KBPrüftechnik KB30 SR Video Full Automatic Hardness Tester
- Spectral Analyzer
- Surface Roughness Meter
- Rockwell/Brinell Hardness Tester
- Vickers Hardness Tester
- Gear Accuracy Measuring Device
- Coating Thickness Gauge



## Zeiss 3D CMM Machine

### Zeiss Contura G2 3D CMM Machine

- X: 1200mm
- Y: 2400mm
- Z: 1000mm
- EO: 1,5 + L / 350µm



2024

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Investments

# Facility and Laboratory Investments



## New Factory Building

1.000sqm Facility and Offices  
+10 Tonnes Crane

Planned Machinery Investment;

- Welding
- Laser Cutting Investment
- Sheet Metal Forming Investment
- Coating and Painting
- Heat Treatment



## New Warehouse Building

Total Warehouse Area: 1.600sqm

Storages;

- Raw Material
- Finished Product
- Consumables
- Semi-finished
- Packaging
- Saw Cutting Area



## New Tooling Laboratory

Total Laboratory Area: 84sqm

Activities;

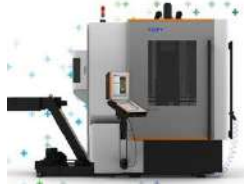
- Tool Measuring, Shrinking
- Tool Life Cycle Management
- Quick Fixture Development
- Tool Storage Management
- Mold Management

# New Machine & Equipment Investments in 2023 - 2024



## DMG Mori NTX2000| 1500

**B Axis** Simultaneous Multitasking Center  
(1 Machine)



## GF Mikron Mill E700U

**5 Axis** Simultaneous CNC Milling Center  
(1 Machine)



## DMG Mori T2

**C Axis** CNC Turning Center  
(1 Machine)



## DMG Mori DMU50 3. Gen

**5 Axis** Simultaneous CNC Milling Center  
(1 Machine)



## SMG SH260

**6 Axis** CNC Gear Hobbing Center  
(1 Machine)



## HAIMER UNO20| 40 AUTOFOCUS

Presetter / Tool Measuring System  
(1 Machine)



## Spinner U630 Advanced

**5 Axis** Simultaneous CNC Milling Center  
(1 Machine)



## VAN MR38-V8

**8 Axis** Swiss Type Automatic Lathe  
(1 Machine)



## HAIMER SHRINK FIT MACHINE

Tool Shrink System  
(1 Machine)



## AGMA VMC 168C

**3 Axis** High Torque CNC Milling  
(1 Machine)



## Frontier TP750

**3 Axis** CNC Milling  
(2 Machine)



## KB 30 SR VIDEO

**Full Automatic** Hardness Tester  
(1 Machine)



## Kesmak KDT160 NC Saw

**NC High Speed Steel & Aluminum** Saw  
(1 Machine)



## Cubebox Blues DR

**CNC Feeding Robot**  
(2 Machine)



## MAHR MARSURF CD 280 BG 22

**Contour Measuring Equipment**  
(1 Machine)



2025

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Approved Investments

# Approved Machine & Equipment Investments in 2025



**Tsugami M08SYE-II- Ø65**  
C-Y Axis CNC Turning Center with Barload  
(1 Machine)



**Goodway GLS2800Y**  
C-Y Axis CNC Turning Center  
(1 Machine)



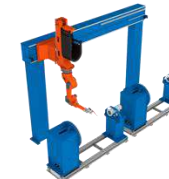
**Hexagon Global S 9.x.x**  
Motorized Head CMM  
(2 Machine)



**CubeBOX Blues DR MINI**  
CNC Feeding Robot (12kg Capacity)  
(1 Machine)



**CubeBOX Blues DR MAX**  
CNC Feeding Robot (35kg. Capacity)  
(1 Machine)



**Robotic Welding Cell**  
TIG & MIG Welding Robot  
(1 Cell)



**BizmoCBM – Mobile App**  
Mobile Costing & Bidding Management App (IOS, Android)  
Software



**BizmoManage SRM**  
Supply Chain Management System  
Software



**Solidworks Inspection**  
Automatic CMM Report Manager  
Software

# Digitalization & Operational Excellence

# Our Data Strategy

## Instant and Current Datasets

All processes from production to finance are stored and analyzed in an integrated and instantaneous manner.

## Autonomous Supervision and Control System

By using integrated data sets, an audit system strengthened with cross-checking, statistical analysis and logical algorithms has been established.

## Remotely Managed Business

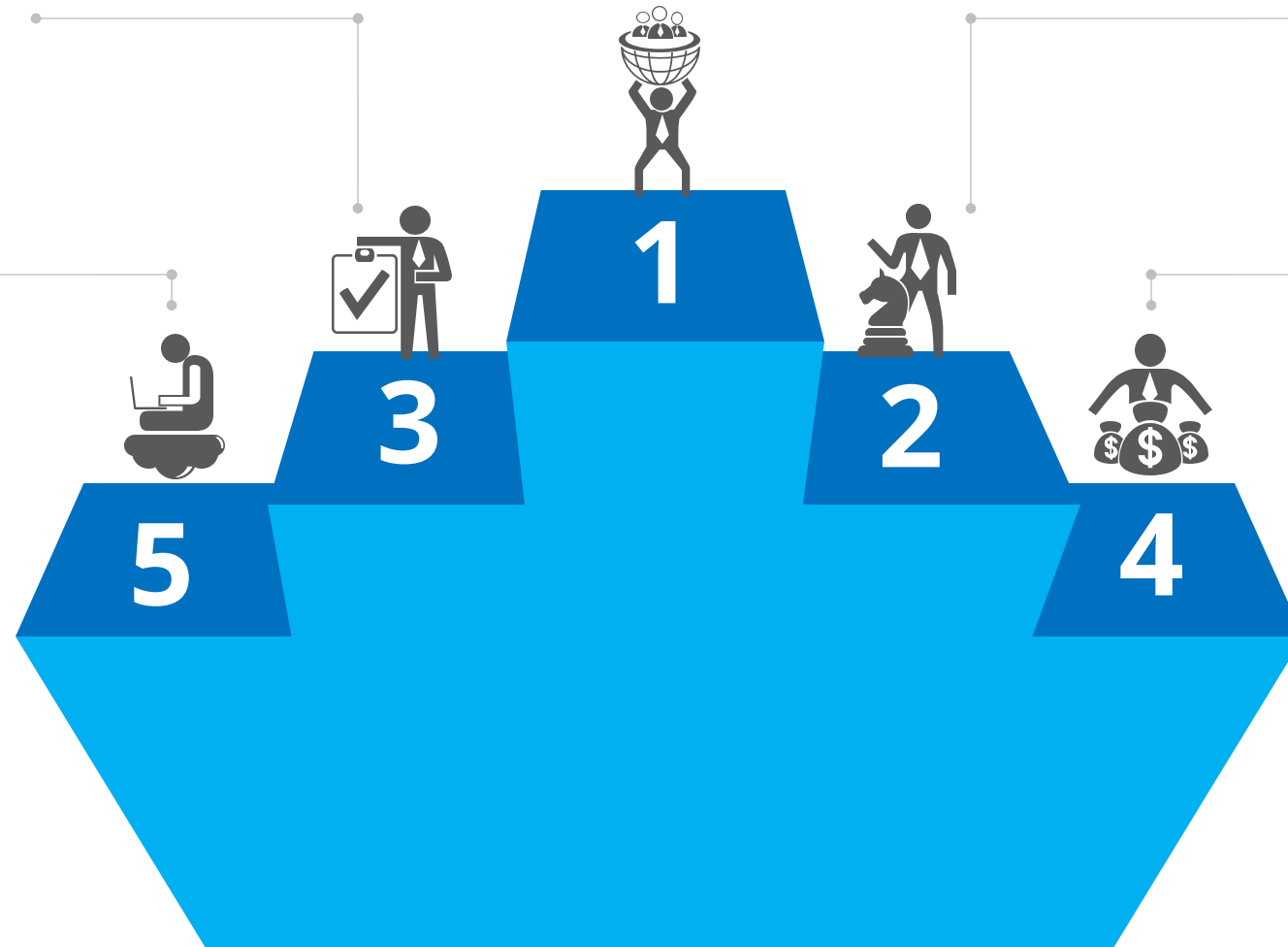
Thanks to the infrastructure that allows the business to be managed remotely, it offers the opportunity to manage independently from individuals and location.

## Powerful CRM & SRM Database

With the detailed Supplier and Customer database, processes can be managed more effectively.

## Sustainable Profit Optimization

The sustainable profit optimization can be achieved by improving processes by creating links between data within the system.



# Digitalization Roadmap

## Big Data

It includes collecting and analyzing automated and manual data from all processes from production to finance.



## RPA

Processes will be accelerated by using robotic process automation for repetitive processes within the enterprise.



## Cyber Security

It covers the provision and supervision of network infrastructure and data security within the digital transformation process.



## Integration

It covers the integration of software and systems used in different processes within the company. The software will automatically communicate with each other.



## Robot & Automation

It covers robotic and automated applications to be established for increasing process quality and long-term cost reduction in production activities and similar areas.



## Lean Manufacturing

It covers the optimization and improvement of processes in the light of the data obtained as a result of the digital transformation process.





### Big Data Repository

Unstructured data from many sources is stored in a continuous stream on big data servers.



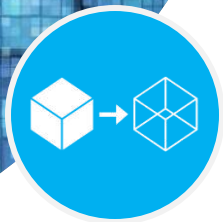
### Fast and Reliable

It is filtered with statistical models and presented to the user by performing the relevant visualization.



### Machine Learning

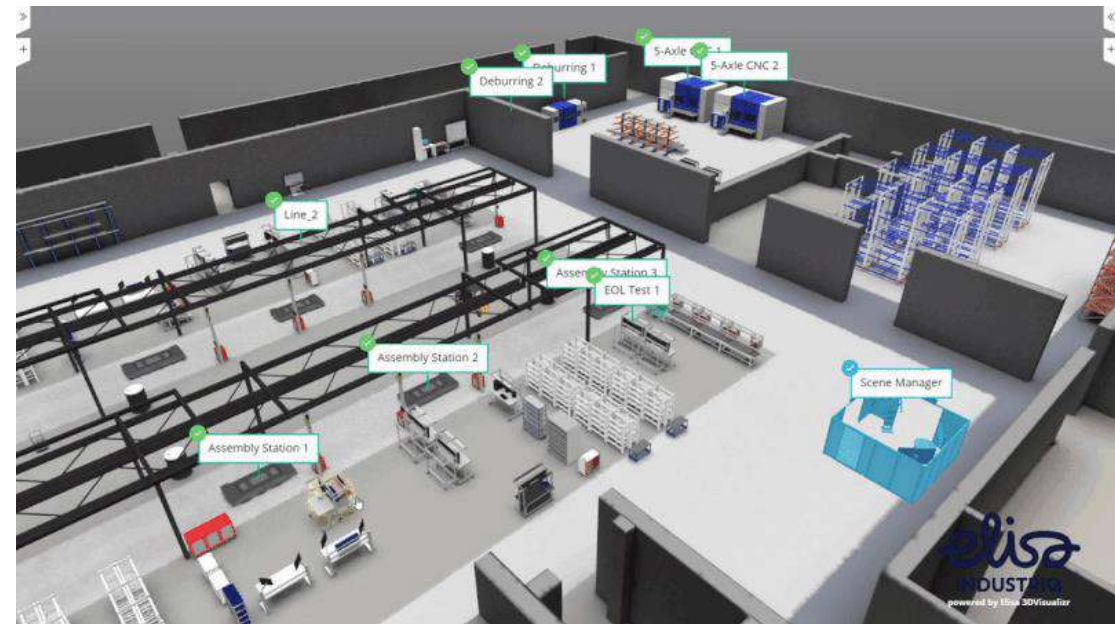
Since the analysis is based on machine learning, its accuracy is much stronger than traditional analytics.



### Digital Twin

Digital twin utilizes real-time data streams to provide a continuously updated, dynamic simulation.

# Siemens BCF Machine Data Collection & Smart Factory MES



\*Smart Factory MES

\*Siemens BFC (Brownfield Connectivity)

Software Partner: **SIEMENS** 

Platforms:   

# PMS Energy and Consumption Treacibility



## Instant Energy and Other Source Consumption Treacibility

The consumption data of other sources such as water and boron oil, especially energy data of the production site and administrative building, are collected and analyzed through Konzek PMS software.

The data collected and analyzed with Konzek PMS is integrated with other software to be used and provides up-to-date and instant data set.



Software Partner:  konzek  
keep it short and simple

Platforms:  

# BizmoCBM Cost & Bid Management Software

PARÇA/MALZEME MALİYETLERİ  
Teklif/Proje ye ait parça ve malzemeleri maliyetlerdir.

Proje Bilgileri

Proje Bilgileri

Kodu: 2024-0267

Durum: TEKLİF DEĞERLENDİRME SÜRECİNDE

Proje Adı: MALİYET KONTROL PROJESİ

Müşteri: YAĞMAKSAN MAKİNA

Bütçe Tutarı: 0 Döviz: EUR

Başlangıç Tarihi: 29.10.2024

Son Gönderme Tarihi:

Proje Sorumlusu: MEHMET ALP BAŞNUR

Parça/Malzeme Bilgileri

Sıra No: 0003, Hedef Fiyat: 15,04€

Parça/Malzeme: 45101512001

Döğünüm No: 45101512001D0, Version: D0

Parti Miktarı: 50/200/500, LVO DAP

Parça Desiyası: Yıllık Miktar: 2500,0000

Maliyet Revizyonları

Varyasyonları

Varsayılan Maliyetlendirme

Loft Miktarı: 50, Üretim Miktarı: 51

Alternatif Hammaddeler

Numune Termin: , Teslim Termin:

Enerji Maliyet Bilgileri

Birim Fiyat: 0,0000, Döviz:

Tüketim Miktarı: , Toplam Enerji Mty.: 0,0000

Maliyetlendirme Fiyatlandırma Parça Maliyet Varyasyonları

|  | Tutar   | Oran %             |                 |
|--|---|--------------------|-----------------|
| <b>1. HAMMADDE</b>                           |   |                    |                 |
| 1.1 Direkt Hammadde Maliyeti (Nakliye Dahil) | 0,000   | %0,00              |                 |
| 1.2 Direkt Hazır Ürün Maliyeti               | 0,000   | %0,00              |                 |
| 1.3 Diğ Kıynak Maliyeti                      | 0,000   | %0,00              |                 |
| 1.4 Hammadde Genel Gideri                    | Genel Gider % %0,00   | 0,000 %0,00        |                 |
| 1.5 Hammadde Fire                            | Fire % %2,00  | 0,000 %0,00        |                 |
| 1.6 Hammadde Faiz                            | Faiz % %5,00  | 0,000 %0,00        |                 |
| <b>1.7 Toplam Hammadde Maliyeti</b>          | <b>0,000</b>  |                    |                 |
| <b>2. ÜRETİM</b>                             |   |                    |                 |
| 2.1 Direkt İşçilik Maliyeti                  | 0,000   | %0,00              |                 |
| 2.2 İşleme Maliyeti                          | Ayar Maliyeti 0,000   | 0,000 %0,00        |                 |
| 2.3 Genel Üretim Gideri                      | 0,000   | %0,00              |                 |
| 2.4 Üretim Fire                              | Fire % %0,00  | 0,000 %0,00        |                 |
| 2.5 Üretim Faiz                              | Faiz % %0,00  | 0,000 %0,00        |                 |
| <b>2.6 Toplam Üretim Maliyeti</b>            | <b>0,000</b>  |                    |                 |
| <b>3. TOPLAM MALİYET</b>                     |   |                    |                 |
| 3.1 Genel Yönetim Gideri                     | Gen. Yön. Gid. % %5,00  | 0,000 %0,00        |                 |
| 3.2 Satış Pazarlama Gideri                   | Sat. Paz. Gid. % %1,20  | 0,000 %0,00        |                 |
| 3.3 Ar-Ge Gideri                             | Ar-Ge Gid. % %0,75  | 0,000 %0,00        |                 |
| 3.4 Diğer Giderler                           | 0,000   | %0,00              |                 |
| 3.5 Ayrılan Takım Gideri                     | 0,000   | %0,00              |                 |
| 3.6 Paketleme Gideri                         | <input type="checkbox"/> Detaylı Paketleme %0,00  | 0,000 %0,00        |                 |
| <b>3.7 Toplam Maliyet</b>                    | <b>0,000</b>  |                    |                 |
| <b>4. TEKLİF TUTARI</b>                      |   |                    |                 |
| 4.1 Kâr                                      | Hammadde % %3,00 Hazır Ürün % %5,00 Üretim % %25,00 Kâr Oran % %0,00 Kâr Tutar 0,000 Kâr Marjı % %0,00                      |                    |                 |
| 4.2 Ödeme Şartları                           | <input type="checkbox"/> Detaylı Nakliye %0,00 Nakliye Tutar 0,000 Vergi % %0,00 Vergi Tutar 0,000 Toplam Tutar 0,000 %0,00 |                    |                 |
| 4.3 Nakliye & Vergiler                       | <input type="checkbox"/> Detaylı Nakliye %0,00 Nakliye Tutar 0,000 Vergi % %0,00 Vergi Tutar 0,000 Toplam Tutar 0,000 %0,00 |                    |                 |
| <b>4.4 TEKLİF TUTARI 1</b>                   | <input type="checkbox"/> Fire Geliri (-) 0,000  | <b>0,00€</b> %0,00 |                 |
| 4.5 Parça Başına Özel Geliştirme Gideri      | Gel. Gideri % %0,00   | 0,000              |                 |
| <b>4.6 TEKLİF TUTARI 2</b>                   |   | <b>0,00€</b>       |                 |
| <b>TEK SEFERLİK YATIRIM TUTARI</b>           |   |                    |                 |
| Takım&Aparatlar                              | Numune Miktarı  | Numune Gideri      | Numune Maliyeti |
| 0,000  | 0   | 0,000              | 0,000           |

EUR NAKLİYE MALİYETİ 36,97 € PAKETLEME MALİYETİ 0,00 € PARÇA BAŞ. TAK.&APAR. MALİYETİ 0,00 € TEK SEF. TAK.&APAR. MALİYETİ 0,00 € S. MALZ. MALİYETİ 0,00 € HAM. MALİYETİ 0,00 € ÜRT. MALİYETİ 0,00 € TEKLİF TUTARI 0,00 € TOPLAM KÂR 0,00 €

Safeco Rüyaları Vazgeç Kaydet

## One-Stop Access to Projects

With BizmoBM, basic information, part information and flows of all projects can be easily accessed from a single point.

## One Click Bid Evaluation

The proposal evaluation processes, which are managed in accordance with the Yagmaksan project process, can be managed practically with a single screen..

## CBD Compliant Costing

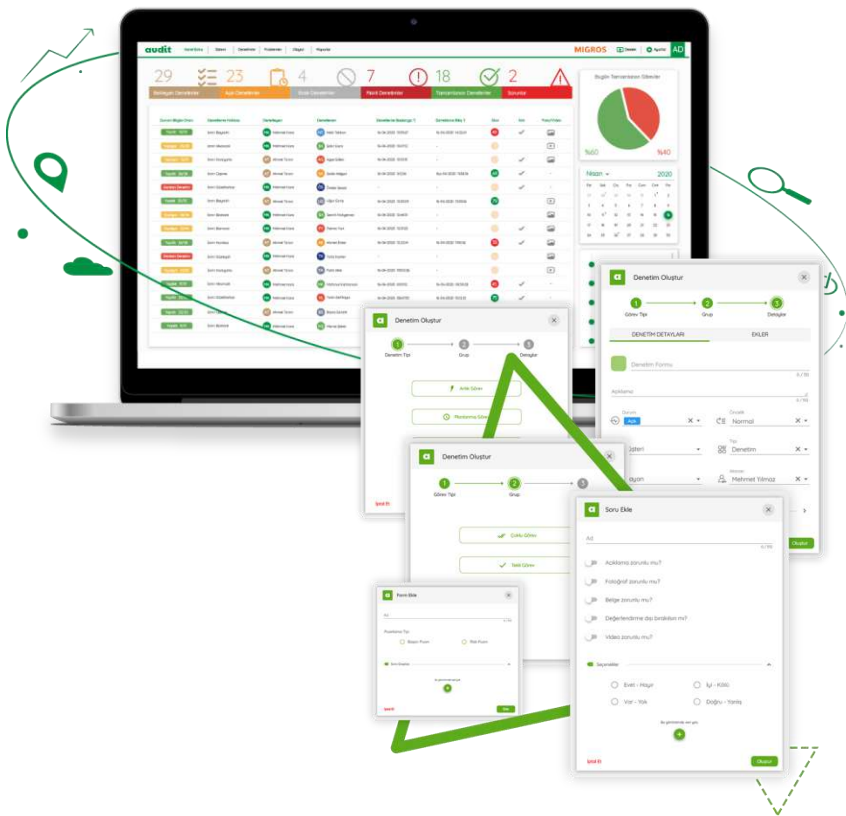
With the costing module designed in accordance with the Cost BreakDown methodology, the detail costs of all parts and the final offer are created quickly and reliably.

## Learning Cost Algorithm

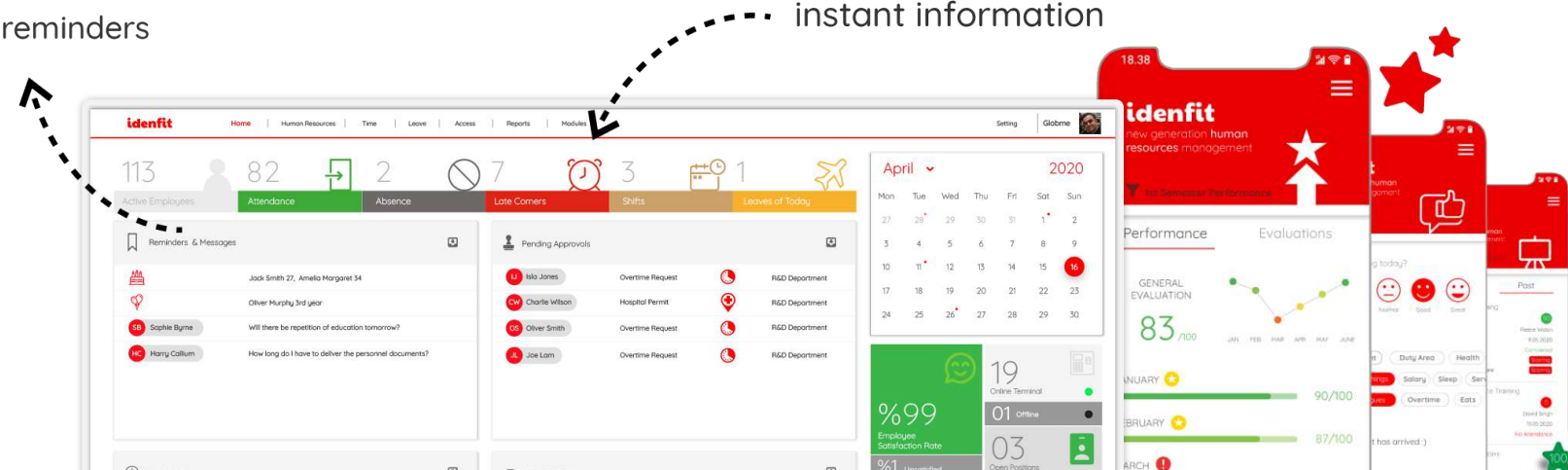
By continuously optimizing costs with ERP and MES integration, it prepares the optimum offer thanks to its specially developed machine learning infrastructure.



# Digital Human Resource & Audit Management



reminders instant information



## Personnel File Management

With the Idenfit human resources software, the digitalization of personnel file processes has been made controllable from a single point.



## Performance Tracking

The personnel performance and capabilities can be effectively managed through periodic 360° performance evaluations.



## Time Management

By integrating the card entry and exit system with idenfit, the entry and exit activities of the personnel can be monitored instantly.



## Instant Audit Tracking

By controlling all task processes in real time, it can be checked whether the tasks are done on-site and on time.

Software Partner: **idenfit**

Platforms:

# Generative AI & Blockchain Projects

## Generative AI



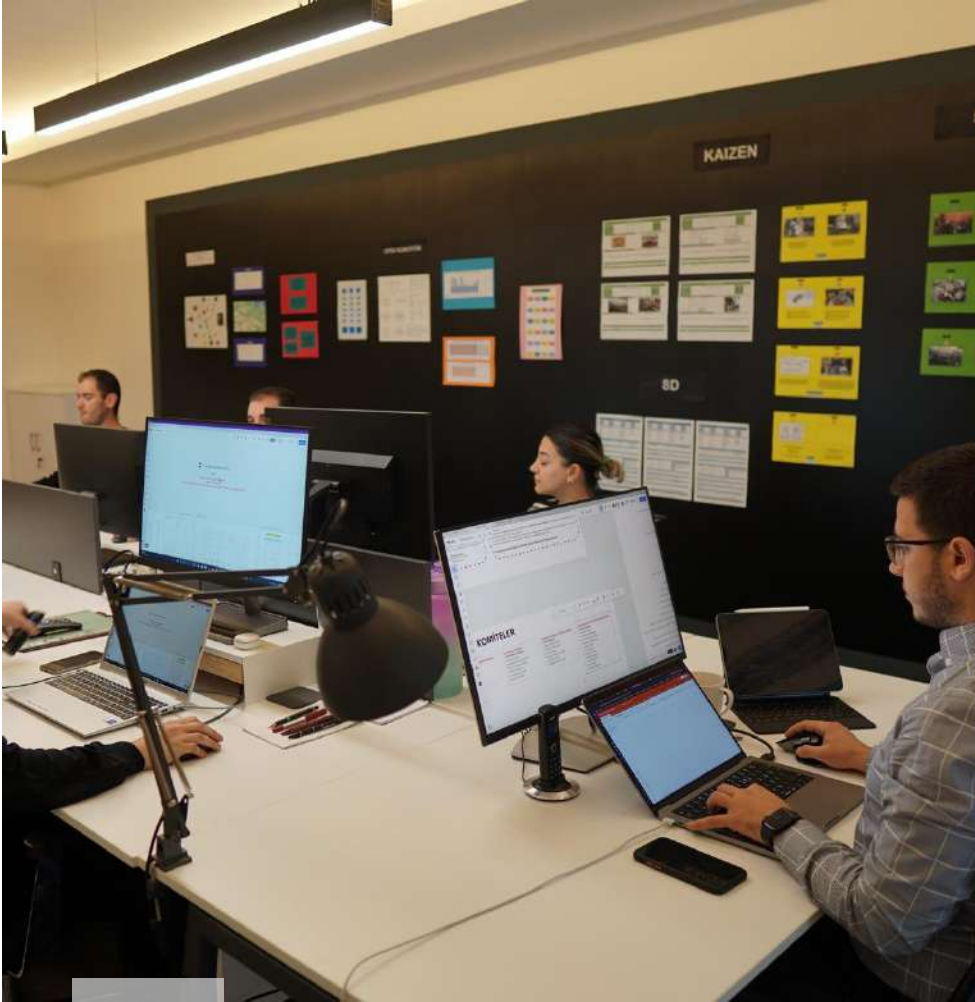
## Generative AI

- In-House GPT Knowledge Acquisition
  - Production Planning
  - Predictive Maintenance
- Warehouse Stock Optimization
- AI Aided Manufacturing (CAM)

## Blockchain



- Infinitive Production Detail Information
- Production Life Cycle in Blockchain



# OpEx (Operational Excellence) Office

Within the OpEx office, we measure our end-to-end operational efficiency and always take it one step further.

## OpEx Vision



Lean and Green Transformation



Process and Workpiece Based Improvement



Big Data and AI Applications Development



Digitalization Strategy Development and Implementation



Organizational Efficiency and Institutionalization

### YAGMAKSAN Academy



In-house / External  
Trainings



Long Term  
Internship Program



Augmented Reality  
Education Center



Intrapreneurship  
Program

# Summary

Turkey has gained a critical importance due to its geographical location, production quality and supply chain possibilities. We have combined these possibilities with our know-how, and we have turned to a solution partner for our customers.

To be able to provide better, more flexible service and increase the capacity, we continue to improve ourselves and invest on new machines to keep up with the developing technologies. We have purchased new three machines and have currently 30% free of capacity.

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Yagmaksan is very eager to form a long-term strategic partnership with a valuable customer like you in order to create a “win-win situation”. We are extremely open-minded about the type and scope of this partnership, and we can easily adapt to you.





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